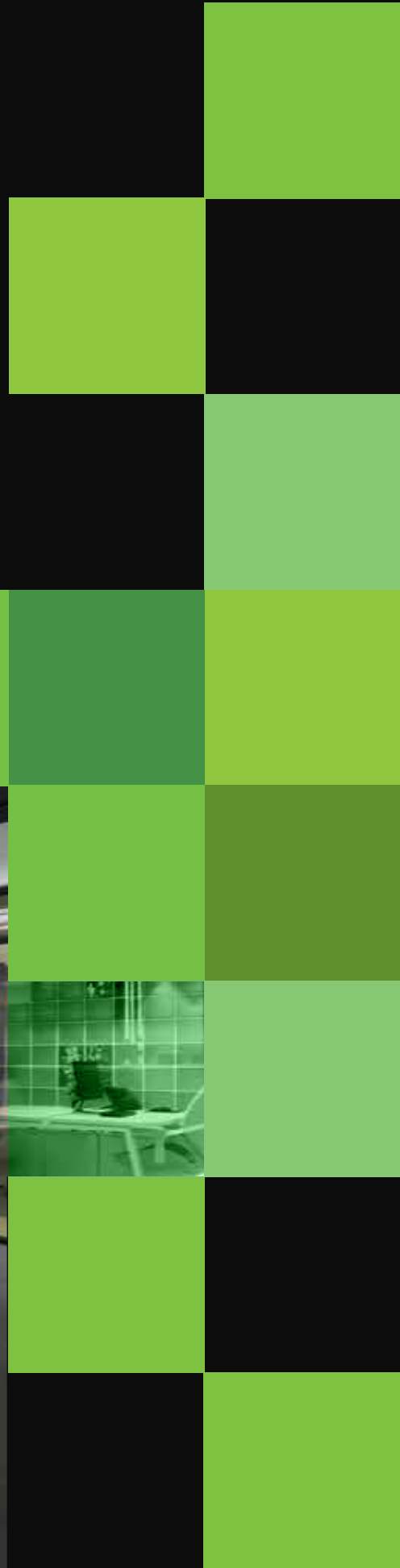




DATA CENTER & CLOUD SERVICE PROVIDER



About Lancom

A Telecommunications and Greek Cloud provider operating exclusively in the field of IT data center services offering the full spectrum of Cloud (IaaS/PaaS/SaaS), Data Center and Telco (Fiber to the Business) services. Lancom owns and operates three proprietary Data Centers, as well as a proprietary Fiber Optic Network in Greece's top 2 metropolitan areas, Athens and Thessaloniki.

At Lancom, we are proud of our human and modern work environment. Maximum security, high efficiency, reliability and top technical support at every level of our partnerships, led Lancom to the forefront of providing cloud services in Greece. Our passion for development led us to important achievements, such as the first provision of 10Gbps Internet connections in the country and of course the start of construction of Balkan Gate I, our new Data Center.

Vision & Values

> Respect customer's needs and requirements

> Balance between personal and work life

> Continuous R&D to create innovative services

Services



Cloud Servers (VPS)



Cloud Backup



Telco Services:

- Direct Internet Access (Fiber to the Business)
- Layer 2 Capacity service (B2B, Wholesale)
- Dark Fiber
- FTTH (Direct/Wholesale)
- Last Mile services for international ISPs/Carriers
- Security Services
- VOIP Telephony Services



Disaster Recovery



Business Continuity



Private Cloud



Bare Metal (Dedicated) Servers



Colocation

my LANCOM[®]

VIRTUAL INFRASTRUCTURE
MANAGEMENT PANEL

"myLANCOM" is an integrated platform designed to strengthen and facilitate the management of business Cloud-Virtualized and network infrastructure, offering:

- Automation & Provisioning
- Console and operations for all virtual machines
- Go to market your way
- Increase operational efficiency
- Unlock new sources of revenue
- Billing & Chargeback
- Reduce Time to Revenue

BALKAN GATE I

The largest Tier III Carrier Neutral Data Center in Northern Greece and one of the largest and most advanced Energy-Efficient Data Centers in Southeastern Europe.

Balkan Gate I will be directly connected with all main national, Balkan, and international telecommunications providers and will operate exclusively as a carrier neutral data center. Starting from the initial stages of its development, Balkan Gate I will offer the full spectrum of Cloud and Data Center solutions, such as Colocation services, which will include anything from individual Rack Units to Rack Cages and Suites, Disaster Recovery and Business Continuity services.

At the same time, Balkan Gate I will offer hosting for specialized Internet Exchange telecommunication services on a Balkan level, as well as global carrier-grade connectivity services. The new building will house Lancom's R&D department on Cloud, Big Data, AI, and IoT, as well as an innovative hub that will host startup companies focusing on the aforementioned technologies.

The all-new proprietary facilities are being constructed in the Kalochori area of Thessaloniki on an initial plot of 2,500 m², with a planned expansion to 10,000m². The construction is according to the instructions of the Uptime TIER III Institute, incorporating at each stage of its development, the most cutting-edge tech management systems for infrastructure, energy, and cooling.

With total respect to the environment, Lancom has prioritized achieving the maximum energy efficiency for Balkan Gate I's operations, with a project carbon footprint decrease at a scale of 19,000 tons per annum.





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