consoleconnect

From Telco to Techco

Nine key characteristics of a **Techco**

consoleconnect

- Clear Focus and vision
- Customer experience driven
- Software capability at the core
- Automated processes & streamlined operations
- Platforms and standards-driven
- Agile working
- Culture of learning and continual improvement
- Data-driven decision making
- Open Partner Ecosystem

Digital Incumbents
Catching up with Digital Natives

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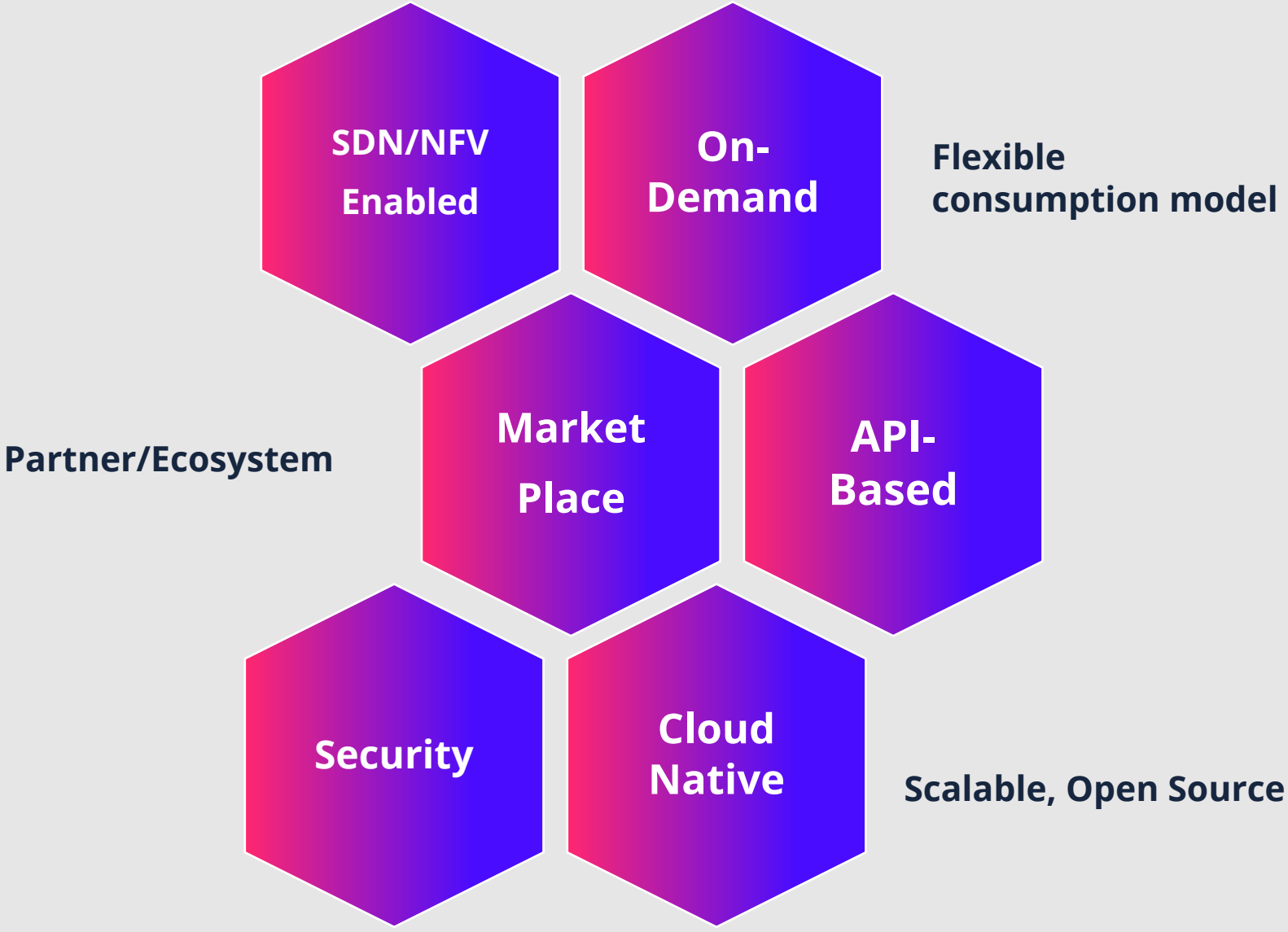
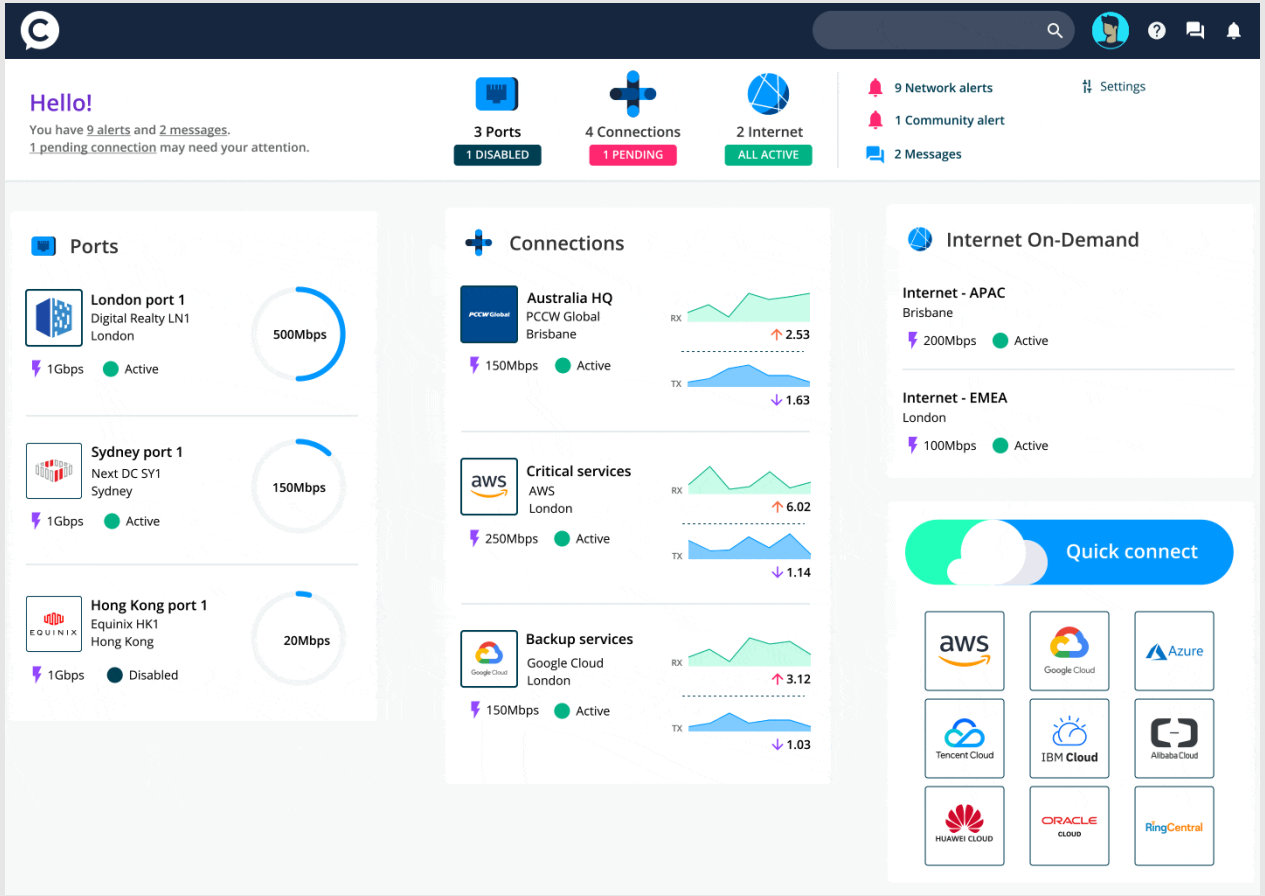


Console Connect

One simple to use platform interconnected by one private, global network.

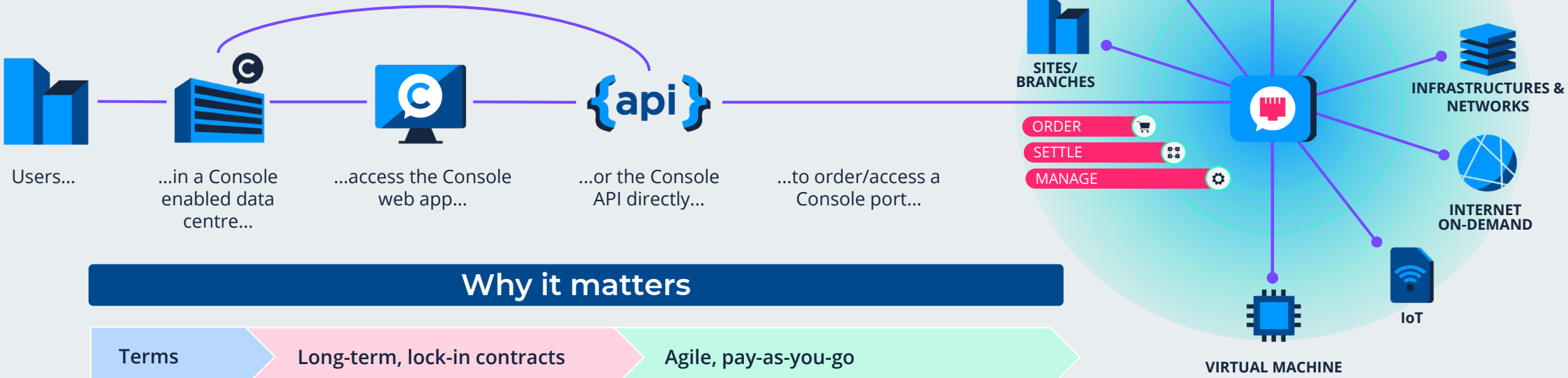


Interconnect by intuitive Web Application or via API

Connecting.....

- Clouds
- Data centres
- Applications
- Business Partners
- Internet Exchanges
- IoT devices, platforms and applications
- Internet on-Demand

Simple, flexible and real-time



Why it matters

	From...	To...
Terms	Long-term, lock-in contracts	Agile, pay-as-you-go
Capacity	Fixed, contracted bandwidth	Elastic, user-specified bandwidth
Ease of use	Coding, emails and phone calls	Self-service web apps and APIs
Speed	Long lead times: days/weeks	Real-time provisioning: seconds/minutes

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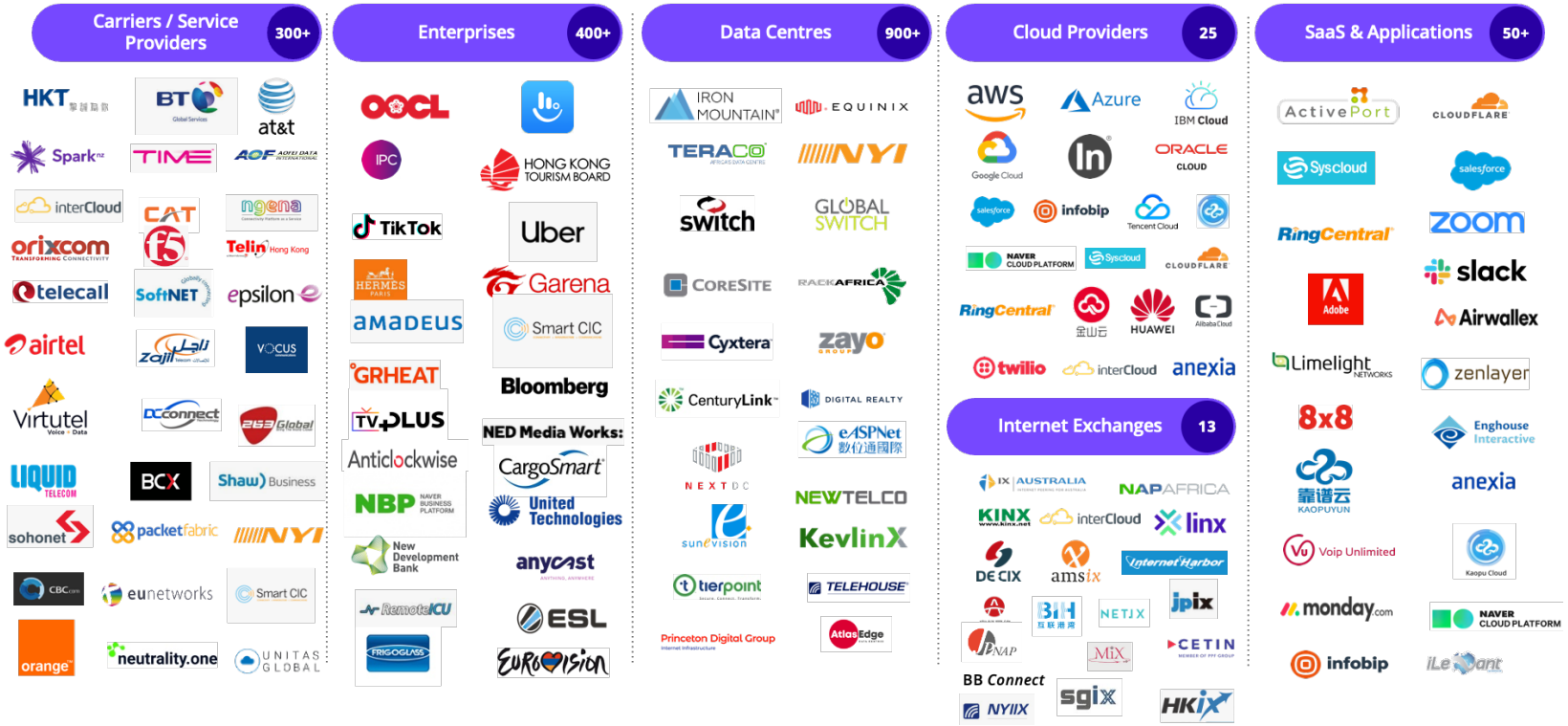
Privately connect to a growing ecosystem of global businesses...



A technology company, **driven by our people**

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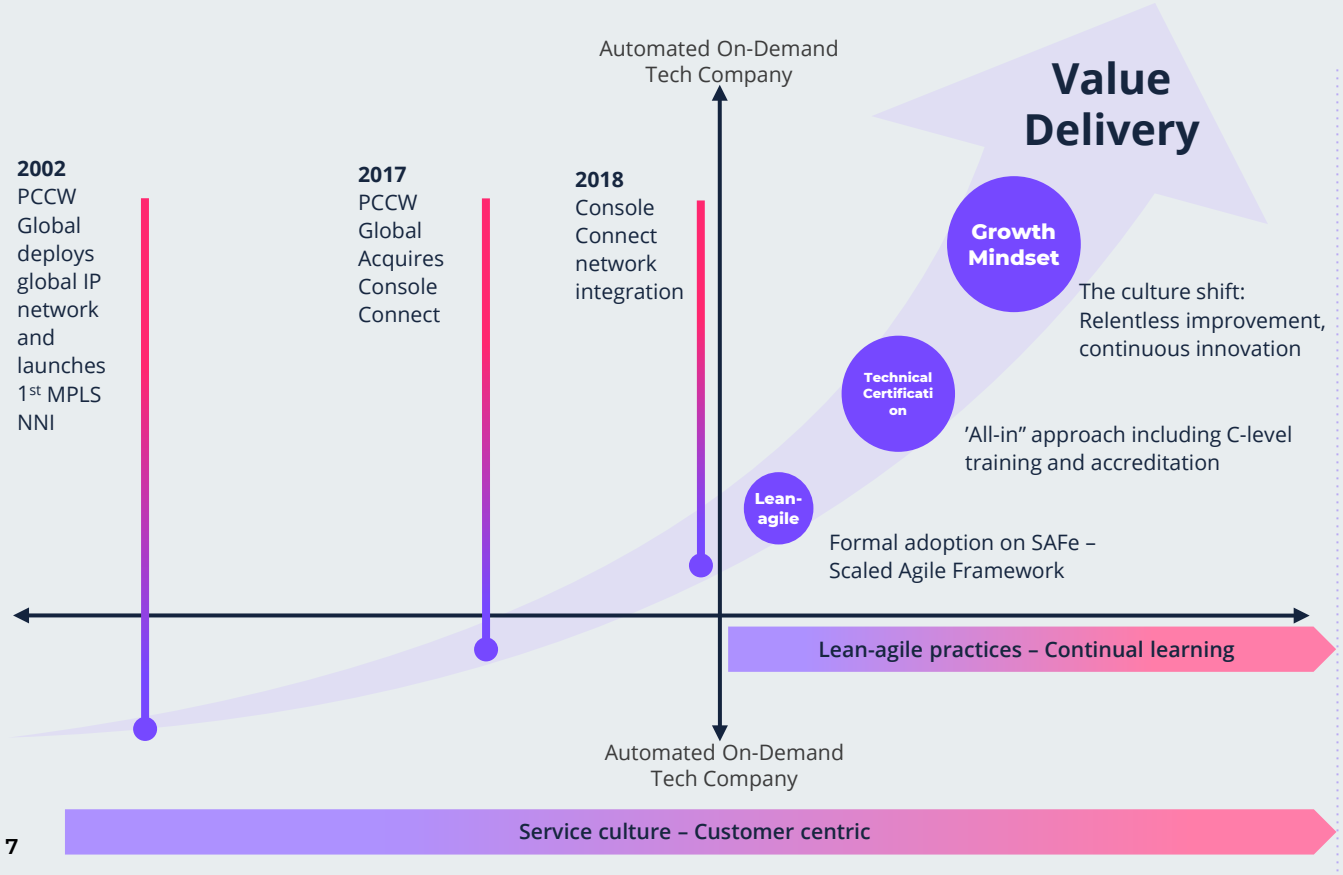
Agile practices layered on top of our service-driven, customer-centric DNA



885 Cloud training participations

277 Industry-recognized Cloud certifications

788 SAFe training participations

572 Industry-recognized SAFe Agile certifications

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