

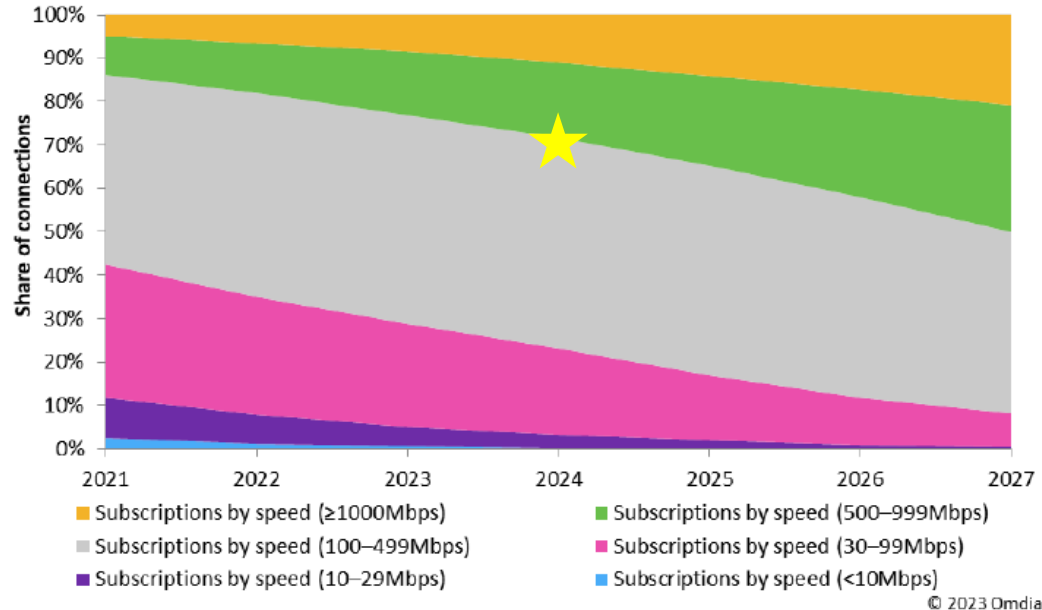


Gigabit Greece: eliminating the roadblocks to deliver full fiber and enable the new era of digital services

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Full fiber means more than Gigabit connectivity

1. Figure 1: Western Europe, consumer broadband subscriptions by speed, 2021–27



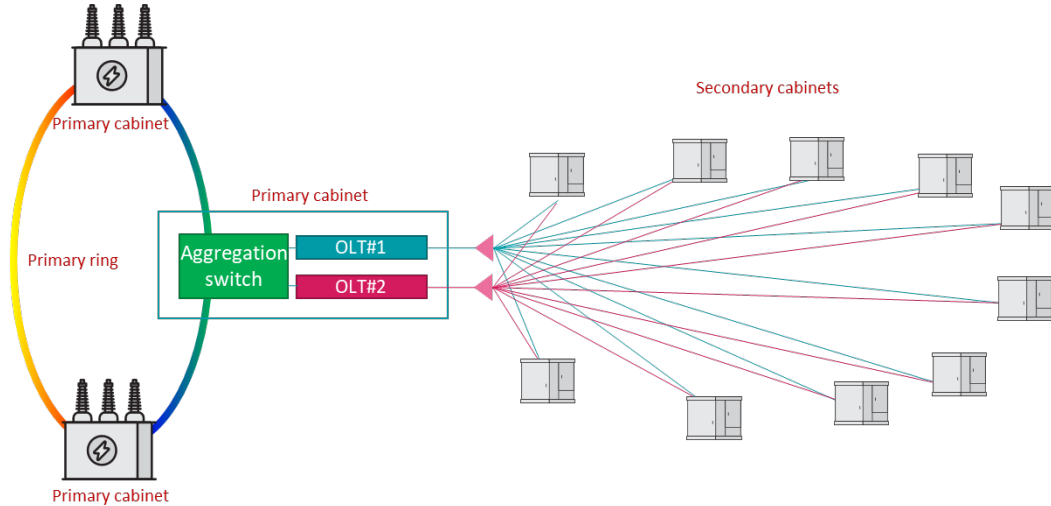
**EU Digital Agenda target:
«Gigabit connectivity to 100%
European citizens by 2030»**

Fiber is much more than connectivity.
It is the foundation of digital, sustainable services, shaping the future of our society.

Fiber as Smart Grid management network

Best solution:

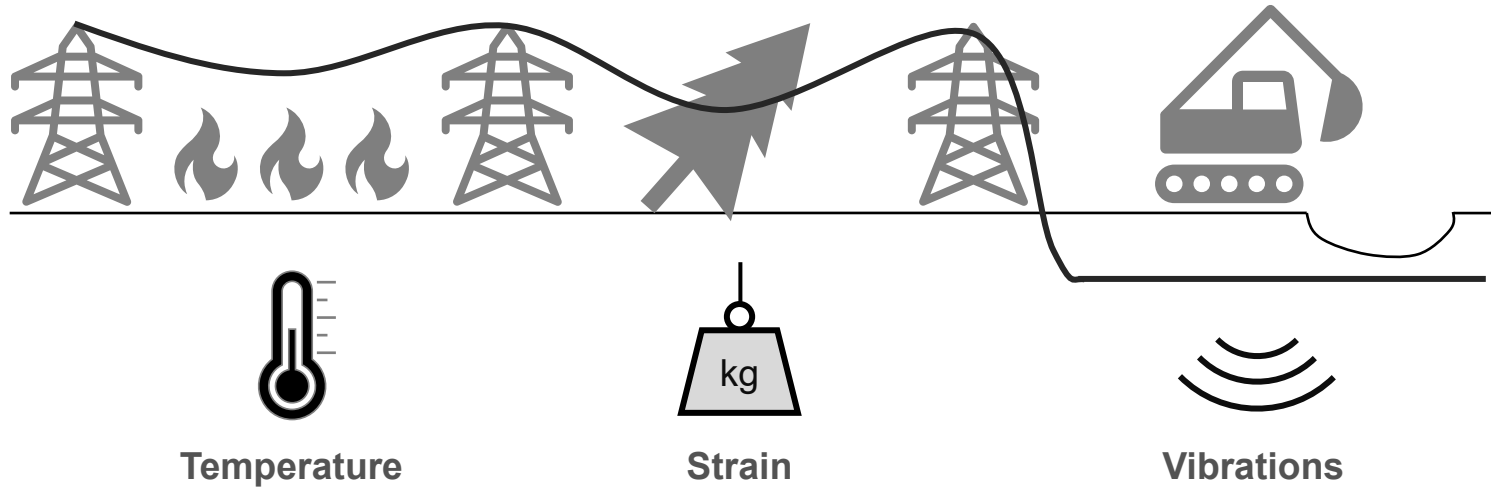
PON + protection at Ethernet path level



Benefits:

- 😊 <15ms failover time, low enough to maintain service continuity
- 😊 Widest span protection
- 😊 Most popular solution among vendors

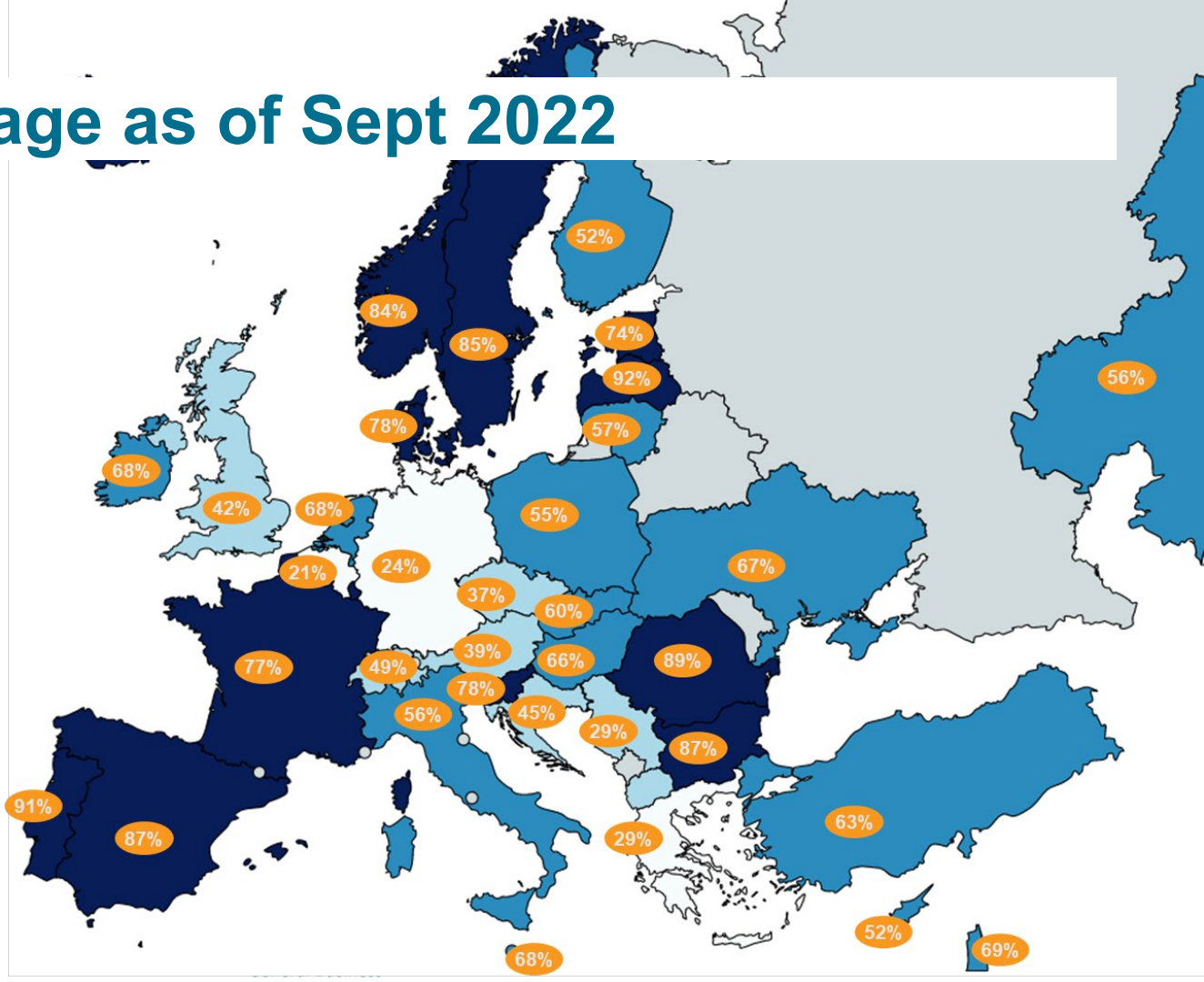
Turn the fiber into an optical sensor



Amplitude, phase and polarization information allow for different types of event detection

FTTH/B coverage as of Sept 2022

Greece is in the lowest FTTH coverage group ...

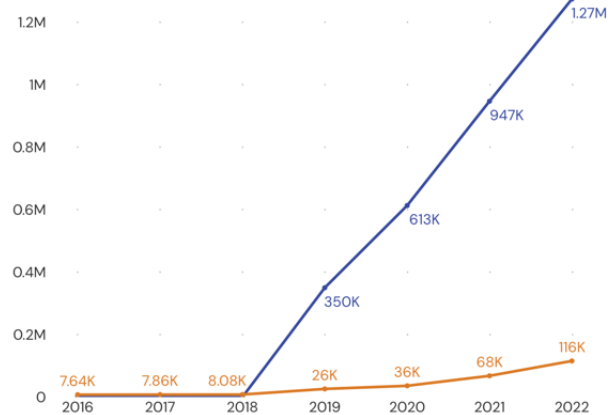


The FTTH/B trends for Greece

...but **something has started moving** in the last couple of years.

Need to put in place a **virtuous ecosystem**, and avoid technology road blocks, for Greece to meet the EU DA target.

Trends of the main FTTH KPIs



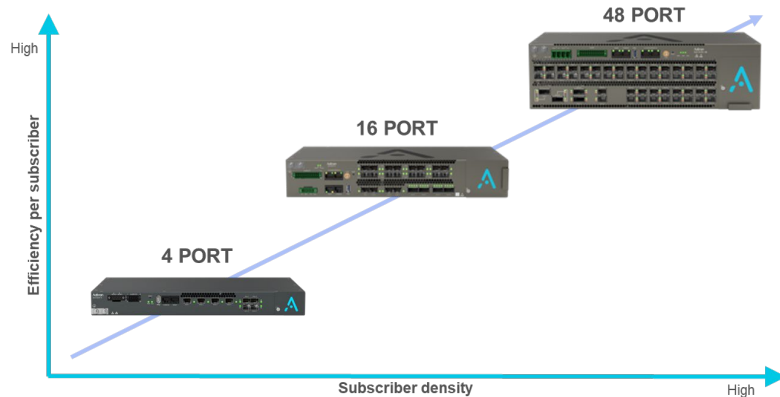
Projection:
~ 80% FTTH coverage by 2030

■ FTTH/B Homes Passed
■ FTTH/B Subscribers

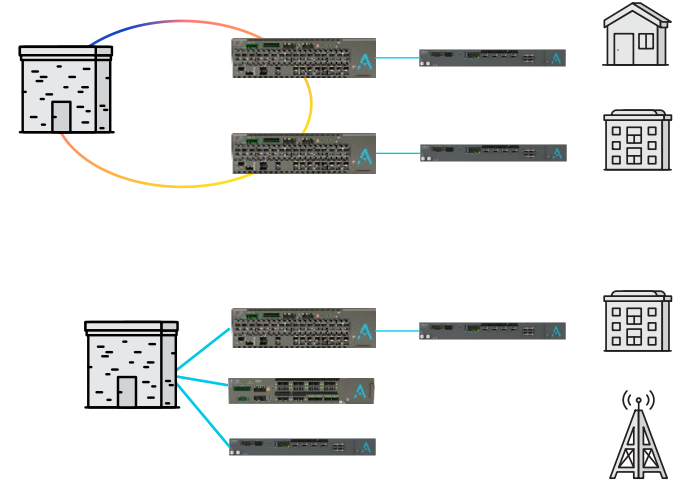
Source: FTTH Council 2022 Adtran

Avoiding tech. road blocks (1/3)

Deploy a **FTTH OLT** capable of scaling down & implement flexible topologies (ring, cascade, star)

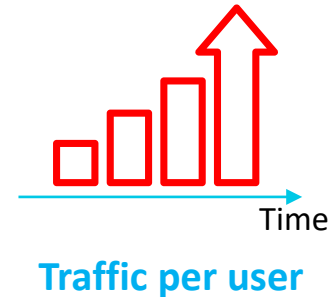
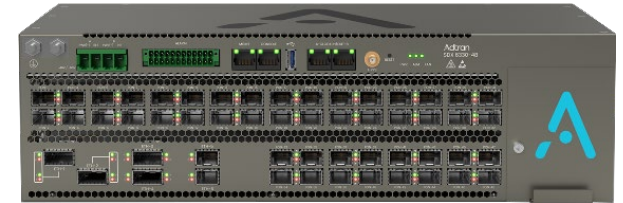
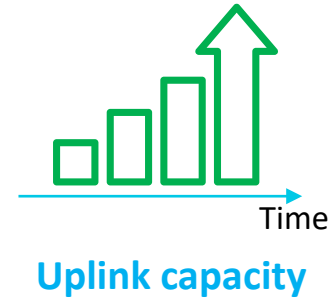


OLT in: ring, cascade, star



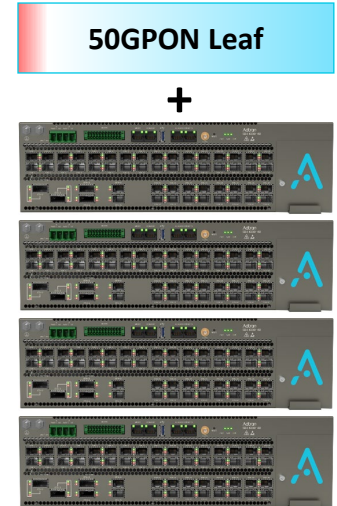
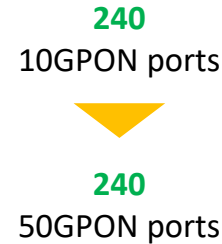
Avoiding tech. road blocks (2/3)

An FTTH OLT platform capable of **delivering non blocking services, seamlessly**, when needed.



Avoiding tech. road blocks (3/3)

An FTTH OLT platform that can **seamlessly evolve to the future speed** (10G this decade and **50G next decade**), maintaining same density and improving power efficiency



- ✓ Swap / add just the needed OLT
- ✓ **Same PON modularity**, minimize operative costs

