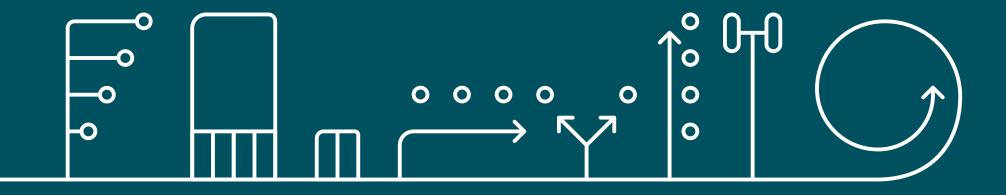


Formerly **Nexans** Telecom & Data

# We are aginode.



#smartconnection



# Agenda

- 1. Who we are
- 2. Invest in Greece



# Technology & industrial footprint in Europe, Africa & Asia

#### BELGIUM

Buizingen LAN Systems Frameries Optical Fibre Cables



GERMANY Mönchengladbach Active LAN switches

#### FRANCE

Fumay Copper Cables Vrigne-aux-Bois Accessories & Connectivity





MOROCCO

Nouaceur Accessories & Connectivity

### A history of innovation

- 1919 Started as Manufacture d'Accessoires de Réseaux Souterrains in Vrigne-Aux-Bois
- 1977 Creation of Opticable fibre cable manufacturing in Belgium
- 1992 Start of LAN cabling systems activity (under the ownership of Alcatel)
- 1994 First factory in China
- 1996 Launch of Cat6 cables (market-first)
- 1999 Launch of LANactive Fibre To The Office switches
- 2000 LAN cabling systems activity becomes Nexans
- 2001 Launch of Cat7 connector GG45<sup>™</sup> (market-first)
- 2011 New FTTH production line in Frameries
- 2018 Launch of XPLORER™ (ODF modules)
- 2019 100 years anniversary of Vrigne-Aux-Bois plant Launch of 5G Indoor cable SxTPTM Launch of 2nd generation LANsense™ AIM
- 2020 Launch of INFRABIRD<sup>™</sup>, a solution to secure FTTH street cabinets and Optical Fibre connection
- 2021 New production plant in Morocco for Optical Fibre & Copper accessories & connectivity
   DICE Gigaswitch wins Reddot design award



# A strong R&D heritage based on services & solutions

4

Dedicated technical centers in Europe, close to our customers

45

FTE high skilled Engineers and technicians 4.7

Million euros R&D investments in 2020 10

New inventions filed in the last 12 months

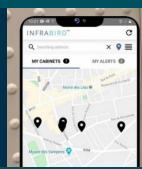
35

Active Patents dedicated to telecom & data network technologies





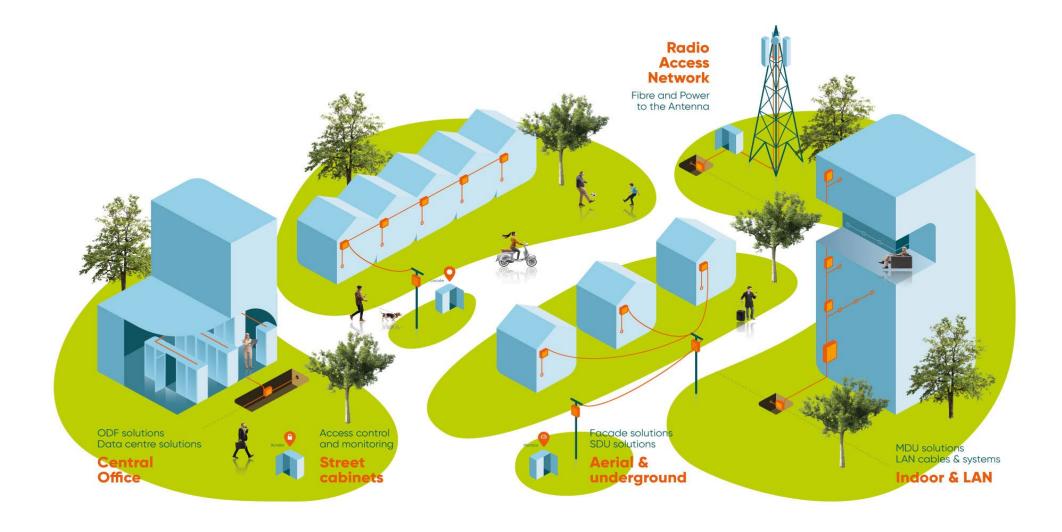








## World Class Telecom & Data Solutions





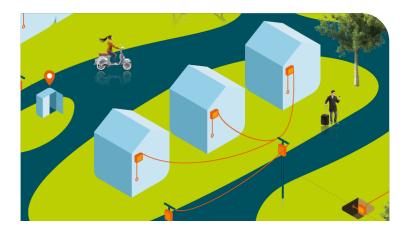
### FTTx Networks: Central Office, Outdoor & Indoor solutions





# Complete range for Central Office applications:

- XPLORER<sup>™</sup>, OPTEASTAR Racks, cable heads, ODF, patch panels, patch cords
- Solutions adapted to operators' specifications
  & local usage standards
- Designed for quick installation respecting the high data transmission requirements



#### Outdoor

Cables, accessories & connectivity for Outside-plant applications from Central Offices to the building

 Specific range for underground (BLACKBOX, BRIGHTOX), aerial (OUTDROP), & Façade (WALLDROP) deployments according to the highest reliable standards (e.g. watertightness, UV resistance)



#### Indoor

Full solution for Fibre To The Home installations & premise cabling:

- Easy-to-install kits for basements (DOMINO), floor boxes (VERTHOR) & premise (@XS)
- Discrete cabling & accessories
- CPR rated vertical cabling for high-rise buildings



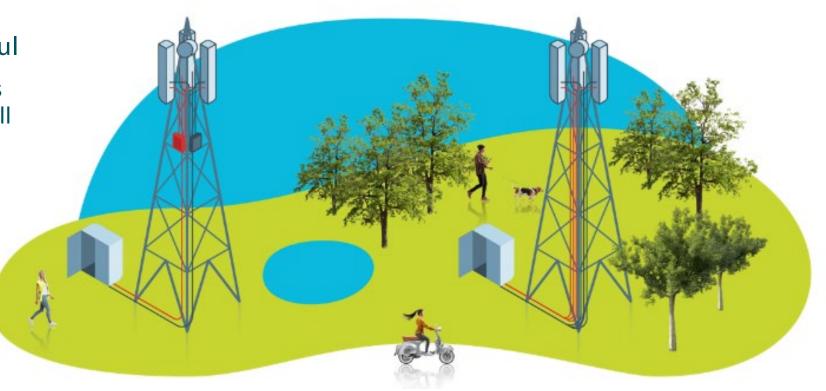
## 4G & 5G Radio Access Networks

Global RAN (Radio Access Network) offer adapted to local specifications & usages addressing fronthaul & backhaul

 Solutions addressing macro cells architecture & preparing for small & indoor cells deployment

European range with local manufacturing presence

 Reduced operational cost & enhanced reliability of the infrastructure

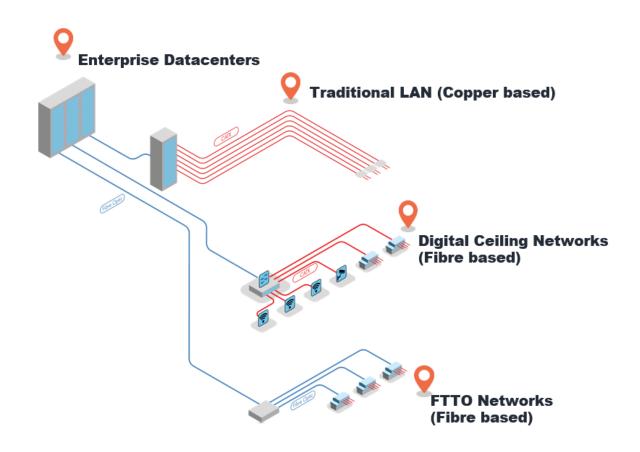




## Helping our customers to make #smartchoices

# LAN & DATA CENTRE

- A wide choice of LAN & Data Centre infrastructure solutions
- A comprehensive range of active & passive LAN solutions
- Meeting today's demands for flexibility, reliability and sustainability





Invest in Greece

OPTICABLE S.A.

Production Plan in Aghia Marina, Stylida





## Invest in Greece,

Aghia Marina, Stylida







### Invest in Greece,

### Aghia Marina, Stylida

- Investments ~10M€ in the last 5 years for the modernization of the production lines.
- Adequate Capacity to serve all our customers worldwide
- ISO certificates: 45001, 9001, 14001
- All fibre technologies: Tight Loose μLoose μbundle
- 2 000 cable designs in our database







### Invest in Greece,

### Aghia Marina, Stylida

#### Additional Customer Services:

- Warehousing Services
- Special Services according to customer's needs

#### Plans for the future:

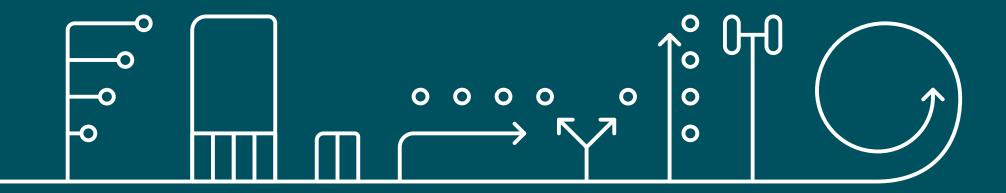
- Increase the number of employees by 30% within 2024
- Aggressive investment plan for the factory expansion







# Thank you!



#smartconnection

